### NON-CONFIDENTIAL

1	Requ	est IR-132:
2		
3	Refer	encing the response to IR 25, please:
4		
5	(a)	provide the basis for determining the wage and benefit rates used to estimate
6		personnel-related costs for union employees for 2012,
7		
8	<b>(b)</b>	explain the reason for using that basis,
9		
10	(c)	if that basis is other than the existing contract expiring in 2012, explain the basis for
11		adjustment(s), and
12		
13	<b>(d)</b>	and provide workpapers supporting the calculations resulting from such
14		adjustment(s).
15		
16	Respo	onse IR-132:
17		
18	(a-b)	Wage rates are based on existing Collective Agreement up to March 31, 2012 and
19		recommendation from an independent compensation consultant for remainder of 2012
20		(please refer to Liberty IR-107). For benefit rate estimates please refer to Liberty IR-108.
21		
22	(c-d)	Please refer to Liberty IR-107 Attachment 1.

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### NON-CONFIDENTIAL

1	Requ	est IR-133:	
2			
3	Please	e:	
4			
5	(a)	provide the basis for determining the compensation and benefit rates used to	
6		estimate personnel-related costs for non-union employees for 2012,	
7			
8	<b>(b)</b>	explain the reason for using that basis,	
9			
10	(c)	if that basis is other than existing compensation and benefits, explain the basis for	
11		adjustment(s), and	
12			
13	<b>(d)</b>	and provide workpapers supporting the calculations resulting from such	
14		adjustment(s).	
15			
16	Response IR-133:		
17			
18	(a-d)	Please refer to Liberty IR-113. The information reflects recommendations received from	
19		independent compensation consultants based on industry research with reports available	
20		at NSPI offices in the confidential data room.	

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### NON-CONFIDENTIAL

1	Requ	est IR-134:
2		
3	Refer	ring to NSPI's response to Liberty IR-26, which indicates that NSPI forecasts for
4	2011	and 2012 are based on division not employee, please provide:
5		
6	(a)	a narrative discussion as to how the forecast labour claims were developed for each
7		division for the 2011 and 2012 forecast years,
8		
9	<b>(b)</b>	all workpapers and assumptions which support the respective 2011 and 2012 labour
10		claims for each division, and
11		
12	(c)	supporting pro forma adjustments, if any.
13		
14	Respo	onse IR-134:
15		
16	(a-c)	Please refer to Liberty IR-104. The same escalators have been applied to both union and
17		non-union labour.

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# NON-CONFIDENTIAL

1	Request IR-135:
2	
3	The response to Liberty IR 26 states that, employee counts by position for year-end 2011
4	and projected for year-end 2012 are not available because NSPI forecasts based on division
5	not employee." Please provide the year end 2011 and 2012 forecast counts by division to
6	the extent not provided in response to the previous request.
7	
8	Response IR-135:
9	
10	Please refer to Liberty IR-105.

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### NON-CONFIDENTIAL

1	Requ	nest IR-136:
2		
3	With	respect to the application page 79 statement that,
4		
5 6 7 8		The increases in vegetation management and storm costs relate directly to the increased frequency and severity of weather experienced in Nova Scotia, in particular high winds,
9	Pleas	e:
10		
11	(a)	describe the period during which the increased frequency has been observed,
12		
13	<b>(b)</b>	describe why that period is the appropriate one for basing an adjustment,
14		
15	<b>(c)</b>	specifically discuss the weather-related underpinnings to the this period as
16		compared with the period used to forecast hydro generation,
17		
18	<b>(d)</b>	identify and quantify the weather event assumptions used to support the
19		adjustments for vegetation management and storm costs,
20		
21	<b>(e)</b>	and state how the use of 5-year and 10-year average weather events would support
22		the requested adjustments.
23		
24	Resp	onse IR-136:
25		
26	(a)	Please refer to Liberty IR-56 Attachment 1 Page 5.
27		
28	(b)	Please refer to Liberty IR-56 (b-c).
29		

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1	(c)	There is no relationship between frequency and severity of wind and the manner in which
2		NSPI forecasts hydro generation. The hydro generation resource is calculated using the
3		Board approved methodology of a 23-year rolling average.
4		
5	(d)	NSPI used actual storm costs incurred as the basis for the forecast, as detailed in Liberty
6		IR-58 Attachment 1.
7		
8	(e)	Please refer to Liberty IR-56 (b-c).

### NON-CONFIDENTIAL

1	Request IR-137:
2	
3	The response to IR 29 refers to reliability investments; please identify by each category
4	shown in the table the amounts that comprise capital versus O&M expenditures.
5	
6	Response IR-137:
7	
8	All amounts are O&M expenditures.

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### NON-CONFIDENTIAL

Requ	est IR-138:
With	respect to the response to IR-39, please:
(a)	state which of the positions identified represent new positions (e.g., not transfers
	from other positions not refilled, or position additions in one group offset by
	position reductions in another, and
<b>(b)</b>	provide documentation verifying the creation of any of the positions as new and
	incremental to existing ones.
Respo	onse IR-138:
(a)	The four positions identified represent new positions.
(b)	The explanation for these new positions is provided in Liberty IR-39(a-b) and the start
	dates are included in Liberty IR-116.
	With  (a)  (b)  Response

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### NON-CONFIDENTIAL

1	Requ	iest IR-139:
2		
3	The	response to IR-39 explains a small portion of the \$9.1 million in labour costs identified
4	in ap	pplication Table 5.1; please:
5		
6	(a)	provide similar information for the remaining sources of labour cost increases
7		shown in that table, and
8		
9	<b>(b)</b>	to the extent those other sources involve new positions, provide the information
10		requested in part (a) of IR-137.
11		
12	Resp	onse IR-139:
13		
14	(a)	Please refer to Attachment 1, filed electronically for details by division on the labour
15		costs identified in Table 5.1 of the Application. Please refer to Liberty IR-110
16		Attachment 1 for position details by division.
17		
18	(b)	Please refer to Liberty IR-110 Attachment 1.

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#### **NON-CONFIDENTIAL**

1 Request IR-140: 2 3 With respect to the response to IR 42, please provide the requested data on whatever 4 commonly measured form (e.g., units of work) maintained by NSPI. 5 6 Response IR-140: 7 8 NSPI assumes this question is intended to compare OM&G costs of NSPI employees, and 9 contractors, both affiliate and non-affiliate. 10 11 NSPI bases its decision to insource or outsource based on a number of factors, including, but not 12 limited to a full economic analysis of the various options. Examples of other factors would 13 include the degree to which the work is a core competency of the utility, risk vs benefits, and the 14 quality of available contractors to do the work to the standards (including safety) NSPI requires. 15 16 With respect to the economic analysis, each area of work is considered on its own, and would be 17 done in the units which made sense for the work. For example, NSPI's outsourcing contract for 18 IT infrastructure support is not based on hourly rates, but rather a detailed and multi-faceted set 19 of services and service levels to be delivered. Pole setting services on the other hand may be primarily evaluated on cost per pole set basis. Vegetation management is based primarily on 20 21 completed spans and the nature of clearing required. Traffic control is assessed based on person 22 days provided. PLT line services are based on a fully loaded price per work unit based on a list 23 of NSPI's work units, with the exception of storm response, which is based on person hours 24 (refer to Liberty IR-41, Attachment 2).

# **CONFIDENTIAL** (Attachment Only)

1	Requ	uest IR-141:
2		
3	With	respect to the response to IR 43, please,
4		
5	(a)	state what changes in units, unit costs, and total costs for work performed by each of
6		the contractors listed in the table are assumed, and
7		
8	<b>(b)</b>	provide supporting workpapers demonstrating the effects of those changes on 2012
9		costs.
10		
11	Resp	onse IR-141:
12		
13	(a)	The dollars charged by an affiliate contractor reflected in the response to Liberty IR-43
14		reflect actual costs incurred based on contracted rates. Please refer to Liberty IR-41
15		Attachment 2, page 29 for the contract with Emera Utility Services effective February
16		2011 detailing the services and rates applicable for 2012. Contracts related to the 2008-
17		2010 period are provided in Confidential Attachment 1.
18		
19	(b)	NSPI did not conduct such analysis.

# **CONFIDENTIAL** (Attachment Only)

1	Requ	nest IR-142:
2		
3	With	respect to the response to IR 50, please:
4		
5	(a)	list all responsibilities (if different from the numbered list) beyond what the
6		response states as the "primary" one,
7		
8	<b>(b)</b>	identify who performs similar services for entities other than NSPI within the
9		Emera family of companies, enterprises, ventures, and operations,
10		
11	<b>(c)</b>	identify all costs of the group charged to other than NSPI on an above-the-line basis,
12		
13	<b>(d)</b>	list, describe, locate, and date each project and other identifiable assignment on
14		which the group has worked since its formation, and
15		
16	<b>(e)</b>	explain the basis and specific factors that would be used for charging, assigning, and
17		allocating the costs of such a group if it were to perform the functions listed for all
18		Emera entities with an interest in its operations.
19		
20	Resp	onse IR-142:
21		
22	(a)	The groups' responsibilities are contained in Liberty IR-50 (d).
23		
24	(b)	NSPI is not forecasting employees in the Sustainability group would perform similar
25		services for entities other than NSPI during the 2012 test year.
26		
27	(c)	NSPI is not forecasting any costs of the Sustainability group to be charged to other than
28		NSPI for the 2012 test year.
29		

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#### **CONFIDENTIAL** (Attachment Only)

- 1 (d) Please refer to Partially Confidential Attachment 1 for details on specific NSPI projects involving Sustainability.
- 4 (e) Costs are allocated consistent with NSPI's Affiliate Code of Conduct- Guideline 6.

3

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	Sustainability Group projects				
Project Title	Description	Start Date	Asset Location		
In-stream Tidal	Scope included detailed engineering, procurement of materials, and installation of in-stream tidal turbine	2008	Bay of Fundy		
P/E Nuttby Mountain Wind Project	Preliminary engineering and initial site development of a 45MW Wind Project development	2009	Colchester County		
Nuttby Mount. Wind Land Rights U&U	Development rights associated with the Nuttby Mountain Wind project	2009	Colchester County		
Port Hawkesbury Biomass Project	Preliminary Engineering (P/E) costs for a 60 MW biomass cogeneration facility	2009	Port Hawkesbury		
P/E Point Tupper Wind Project	Preliminary engineering and commercial development for ownership of up to 49% of the assets of the 23.3 MW wind project	2009	Point Tupper		
Point Tupper Wind Project	Development of NSPI ownership of up to 49% of the assets of the 23.3 MW wind project	2009	Point Tupper		
Nuttby Mountain Wind Project Dev	Development of 22- 2MW wind turbines	2009	Colchester County		
PE Digby Wind Project	Preliminary engineering associated with the development of a 20 unit 30MW wind farm	2010	Digby		
Digby Wind Project	Engineering, procurement, installation and commissioning activities associated with the development of the 20 unit, 30MW Wind Farm.	2010	Digby		
Co-Firing Biomass	Scope included detailed engineering, procurement of materials, and installation of equipment for Unit #5 at the Trenton Generating Station to co-fire biomass with the existing fuel.	2010	Trenton		
Port Hawkesbury Biomass Project	60MW Biomass co-generation facility	2010	Port Hawkesbury		
Strait Biogen	Negotiate PPA (term sheet) and seek regulatory approval for RES compliant energy from co-gen plant at NPPH site.	2009			
PP relations	Work with IPPs developing projects respecting contractual Matters and generally facilitate relationship with organization.	2009			

Sustainability Group projects				
Project Title	Description	Start Date	Asset Location	
Biomass Supply				
Development	Work with stakeholders on sustainable harvesting practices	2009		
Biomass Mapping	Alternative types of biomass and Assess available supply and	2009		
47 3	3,1			
FIT	Monitor regulatory proceeding.	2011		
Net Metering	Participate in development of proposed tariff revisions.	2010		
Harbour East Transmission Line	Support stakeholder consultation process for routing proposed suburban transmission line.	2010	Dartmouth \ Cole Harbour	
Renewables Communications	Respond to media inquiries, presentations, blog.	2009		
Wheeler Consultation Process	Participate in government sponsored consultation on Renewables plan for Nova Scotia.	2009		
First Nations Renewable Development	Work with First Nations on potential jointly owned renewables developments.	2010		
Nova Scotia Carbon Capture and Storage participant & Co-founder	Research Advisory Committee Representation and Board Representation.	2010		
Atlantic Hydrogen	Commercial Advisory Board representation	2010		
Tidal	Work with Federal Government on industry developed technology, road map, FORCE Board, Fundy project monitoring and strategy development.	2009		
Electric Cars	Assess infrastructure requirements and plan for introduction in Nova Scotia.	2010		
Carbon Credits	Seek to maximize value of NSPI portfolio of credits.	2010		
Benchmarking	Cost comparison with other utilities.	2010		
Green Bonds	Assess potential for renewables specific financing targeted at Nova Scotians.	2010		
Underground Coal Gasification	Assess proposals as received.	2009		
Corporate Strategic Planning		2009		
Analysis of Marcellus Gas Supply	Assess development rate of industry.	2011		
Maritime Link/Muskrat Falls	Coordination – project is led by separate team outside of NSPI.	2009		

#### **NON-CONFIDENTIAL**

1	Request IR-143:				
2					
3	With respect to the work and asset management strategy discussed in the response to IR-				
4	4 53, please:				
5					
6	(a)	identify all 2011 costs incurred to date,			
7					
8	<b>(b)</b>	estimate remaining 2011 costs,			
9					
10	(c)	estimate 2012 costs, and			
11					
12	(e)	indicate what costs related to such work are included in costs whose recovery is			
13		being sought in this application.			
14					
15	Response IR-143:				
16					
17	Please refer to Liberty IR-129. Of the operating expenses identified in Liberty IR-129:				
18					
19	(a)	YTD spend as of May 31, 2011 is \$246,748.			
20					
21	(b)	Total 2011 full year estimated costs are \$541,000.			
22					
23	(c)	Estimate costs for 2012 are \$790,000.			
24	(1)				
25	(d)	The 2012 amounts are included in the OM&G test year forecast.			

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